

Introduction

Subject: Investment Opportunity: Gemini Mobility | Homologated & Ready for Launch | A complete EV ecosystem with multiple profit centres |

Dear Sir,

I am reaching out to introduce Gemini Electric Vehicles, a high-speed EV startup that is uniquely positioned to disrupt the Indian two-wheeler market.

I am a veteran of the automotive industries with 33 years of experience, including as an multi- award-winning dealer for Honda and TVS. Having previously built and successfully exited a low-speed EV venture during 2021 to 2024 for a 14x return on capital, I have designed Gemini to solve the fundamental scaling and profitability issues currently facing the EV sector.

Why Gemini is a "De-Risked" Investment:

Ready to Launch: Unlike most early-stage start-ups, our models have complete government homologation. We have already bypassed the 18-month regulatory delay and ₹5 Cr in associated costs.

Asset-Light & High-Margin: We offer dealers a 20% margin (the highest in the industry its 3 to 4X of competition) on a micro-showroom model, ensuring rapid network expansion. Rental Factory, Expert Manpower.

Proprietary Data: Our rollout strategy is backed by hourly traffic count data, potential dealership area data, across 600 districts to ensure optimal dealer placement and guaranteed footfall.

Prototypes Ready: We have 3 functional time tested models ready for immediate demonstration and test.

The Offer:

1) We are seeking an investment of ₹10 Crore for 20% equity.

OR

2)10% equity for ₹ 10 Crores. In addition to ensure maximum capital protection for our partners, we are offering a Revenue-Based Refund model: we will pay back ₹1,000 per scooter sold until the full ₹10 Cr principal is recovered by the investor, plus can enjoy 10% equity stake.

As the founder, we need a First Right of Refusal on equity during your eventual exit.

Our projections show a clear path to ₹313 Cr in revenue by Year 3, with the investor's principal returned and a significant equity upside remaining.

I have attached our Pitch Deck and Executive Summary for your review. I would welcome the opportunity to discuss in depth,how we can redefine urban mobility together.

Awaiting for your appointment for in depth discussion and finalization of the deal.

Best regards,

Arvind Tolye. Founder, Gemini Mobility ,Kolhapur ph.9822047080